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| **Stakeholders identification database**  |
| *Please describe your stakeholders and their roles in the pilot project/idea. Insert rows according to your needs.* |
| **Name** | **Specialization Area** | **Role in Project** | **Motivation / Benefits** |
| *If you plan to include a certain type of stakeholder but you don't yet know the specific organization, write "[TBD]" (to be determined) in this column.* | *E.g. ICT, R&D, policy maker, SME agency, chamber of commerce, communication etc.* | *E.g. software development, deployment of ICT infrastructure, prototype testing, communication, market analysis, evaluation etc.* | *What is the main motivation of the organization to participate in the pilot project/idea? What will be their anticipated benefits?* |
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